



*From the Desks of*

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Dear Union Leader,

Thank you for taking the time to meet with the Public Relations representative of AIL for your area.

American Income Life (AIL) is a 100% union company and it is our pleasure to have become advisors to AIL in helping to continue the availability of their benefits. We are assured, as evidenced by the fact that tens of thousands of trade unionists and their families, in both Canada and the USA are participants in AIL, that their benefits have a great deal to offer.

Founded over 50 years ago as a service to trade unionists, the company has grown to be the largest of its kind in North America, Now, more than any other time, AIL is in a position to respond to your locals needs.

In today's current economic times consumer debt has never been higher and personal financial security more threatened. Life insurance and wage continuation insurance are two benefits that are more essential then ever to protect working families. AIL insurance benefits are specially planned to help you and your members in the event of some unforeseen circumstance.

When you are meeting with AIL's representative ask them to explain our history and present service. You will see why so many leading trade union presidents are on the AIL AIL Board of Directors and you will also understand why we both have become consultants for this company. Both of us are pleased to have some input into the development and servicing of AIL's products, each of which has an excellent industrial rating. As advisors and consultants to AIL we take our role very seriously and we have no hesitation in stating our confidence in AIL and its insurance benefits as being outstanding for working families.

In Solidarity,

Dave Barrett

A.I.L. Advisory Board & Consultant

The Rt. Hon. Edward Schreyer

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